

■ **Price Announcement for North Europe**

September 28, 2017

Dear Customer,

We wish to inform you that effective as of sailings of November 1, 2017 and valid until further notice the Bunker related surcharges for North European trades will be as follows:

Export Trades:

From	Trade To	in USD per TEU		in EUR per TEU	
		BUC	LSF	BUC	LSF
North Europe	USA and Canada East Coast / Canada Crossborder / USA Gulf Coast	193	55	--	--
North Europe	USA and Canada West Coast	409	73	--	--
North Europe	Mexico West Coast	409	28	--	--
North Europe	Mexico East Coast	304	37	--	--
North Europe	Oceania	440	16	386	14
North Europe	Mediterranean	--	--	119	14
North Europe	West Africa	--	--	267	14
North Europe	South Africa, Namibia, Mozambique	264	16	--	--
North Europe	Indian Ocean Islands	--	--	201	14
North Europe	East Asia	404	20	--	--
North Europe	Indian Subcontinent	199	20	--	--
North Europe	Middle East	219	20	--	--
North Europe (Excl SCAN/Baltic)	Central America, Caribbean	--	--	418	20
North Europe (Excl SCAN/Baltic)	South America East Coast	--	--	175	20
North Europe (Excl SCAN/Baltic)	South America West Coast	--	--	428	20
North Europe	North Europe	--	--	40	22

Import Trades

Trade		in USD per TEU		in EUR per TEU	
From	To	BUC	LSF	BUC	LSF
USA and Canada East Coast / Canada Crossborder/ USA Gulf Coast	North Europe	193	55	--	--
USA and Canada West Coast	North Europe	409	73	--	--
Mexico West Coast	North Europe	409	28	--	--
Mexico East Coast	North Europe	304	37	--	--
Oceania	North Europe	396	16	--	--
Mediterranean	North Europe	--	--	119	14
Turkey & Greece	United Kingdom	GBP 105	GBP 12	--	--
West Africa	North Europe	--	--	207	14
South Africa, Namibia, Mozambique	North Europe	264	16	--	--
East Asia	North Europe	404	20	--	--
Indian Subcontinent	North Europe	189	20	--	--
Middle East	North Europe	219	20	--	--
Central America, Caribbean	North Europe	359	20	--	--
South America East Coast	North Europe	402	20	--	--
South America West Coast	North Europe	367	20	--	--
North Europe	North Europe	--	--	40	22

* The above LSF amounts do not apply to shipments with the origin or destination in the Baltic/Scandinavia**. This will be charged with an additional USD 25 or Euro 22 per TEU on top of the North Europe amounts.

** Scan/ Baltic comprises Denmark, Norway, Sweden, Finland, Russia, Latvia, Estonia, Lithuania, Poland.

■ **Emergency Bunker Surcharge (EBS), Emergency Fuel Surcharge (EFS)
and Interim Fuel Participation (IFP) application from/to North Europe**

Please be informed about the following Emergency Bunker Surcharge (EBS) and Emergency Fuel Surcharge (EFS) for inbound and outbound shipments from/to North Europe effective November 1, 2017:

Trade		Emergency Bunker Surcharge (EBS)
From/to	To/From	
North Europe	USA and Canada East Coast	USD 93 / TEU
North Europe	USA and Canada West Coast	USD 139 / TEU
North Europe	Mexico West Coast	USD 139 / TEU
North Europe	Mexico East Coast	USD 112 / TEU
North Europe	East Asia, Indian Subcontinent, Middle East	USD 1 / TEU

Trade		Emergency Bunker Surcharge (EBS)
From	To	
North Europe	Central America, Caribbean, South America East Coast and South America West Coast	--
Mediterranean	North Europe	EUR 40 / TEU
Turkey & Greece	United Kingdom	GBP 50 / TEU
Central America, Caribbean, South America East Coast and South America West Coast	North Europe	--

- The surcharge applies to ALL cargo where the BUC is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC, floating per HL tariff

Trade		Interim Fuel Participation (IFP) in USD per TEU
From	To	
East Asia (excl. Japan)	North Europe	1
North Europe	East Asia	1

- The surcharge applies to ALL cargo where the BUC/EBS is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC/EBS, floating per HL tariff

Trade		Emergency Fuel Surcharge (EFS) in USD per TEU
From	To	
Central America, Caribbean, South America East Coast and South America West Coast	North Europe	--

From	Trade		Emergency Fuel Surcharge (EFS) in EUR per TEU
	To		
North Europe	Central America, Caribbean, South America East Coast and South America West Coast		--

From	Trade		Emergency Fuel Surcharge (EFS) in USD per TEU
	To		
ISC	North Europe		1

The FAK base rates as well as Security related surcharges, Peak Season surcharges (if applicable) and Terminal Handling Charges (THCs) remain unchanged and can be found [here](#).

Other local charges and contingency surcharges may apply.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG